

Monthly Inventory Supply

As of April 1, 2012

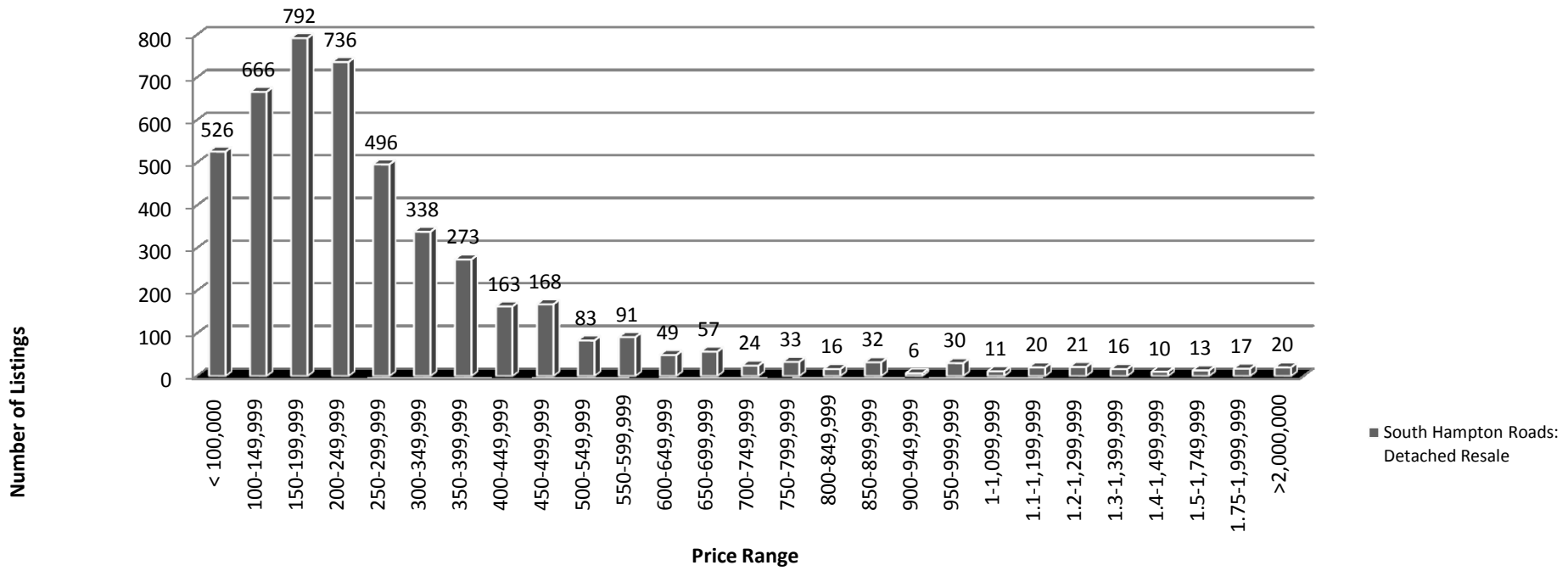
Southside:	# of Months
Detached Resale	6.3
Attached Resale	7.6
Detached New Construction	5.3
Attached New Construction	5.2
Southside Monthly Supply Total	6.4

Total Number of Active Listings: 7,125

Southside Cities: Norfolk, Virginia Beach, Portsmouth, Chesapeake, Suffolk, Smithfield, Isle of Wight, Franklin, Southampton

Information pulled from REIN on April 10, 2012 at 5:00 pm

Active Listings By Price Point



Type:
Attached Resale

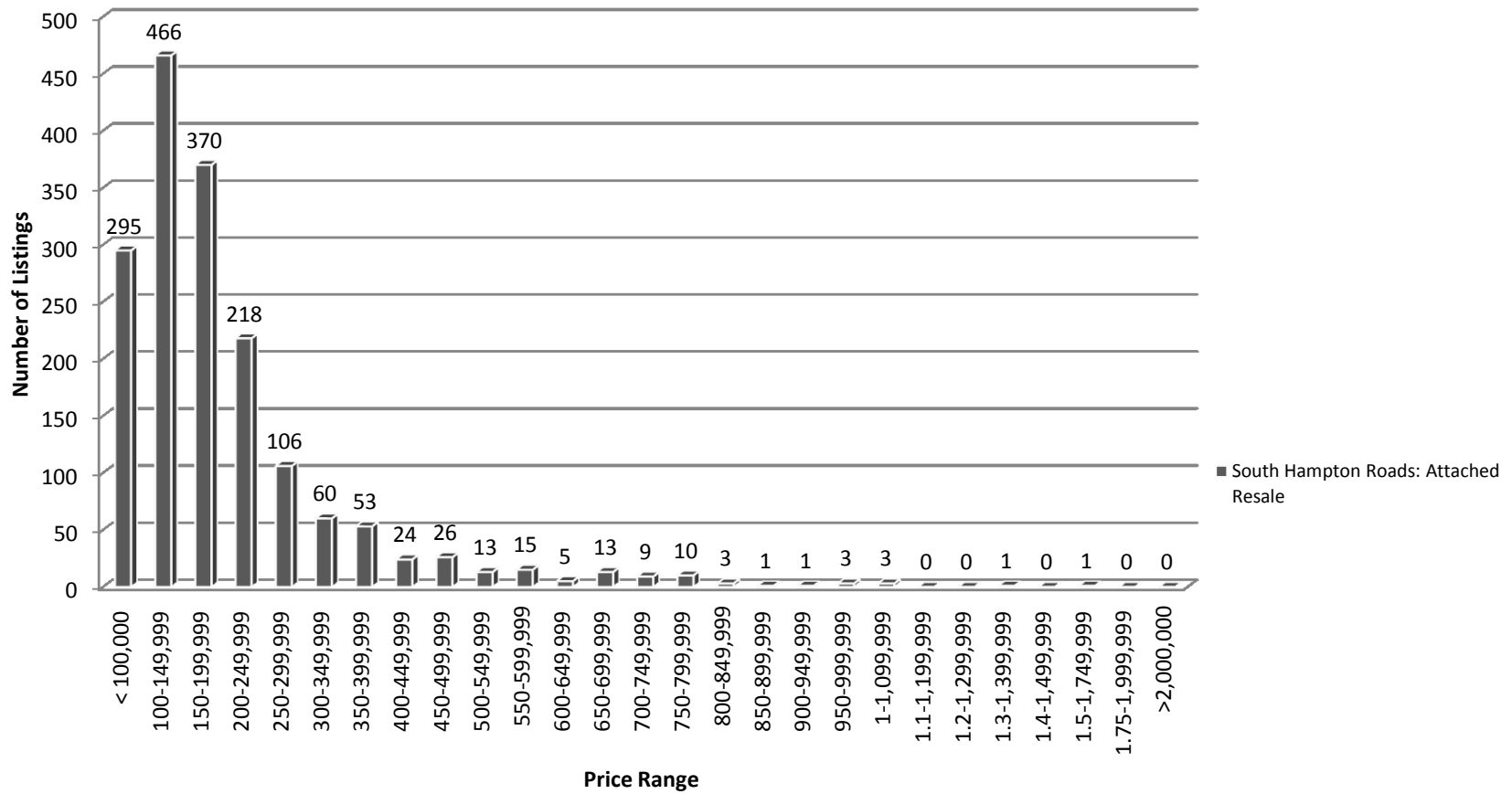
William E. Wood & Associates, Realtors®
South Hampton Roads Weekly Sales Comparison
January thru June 2012



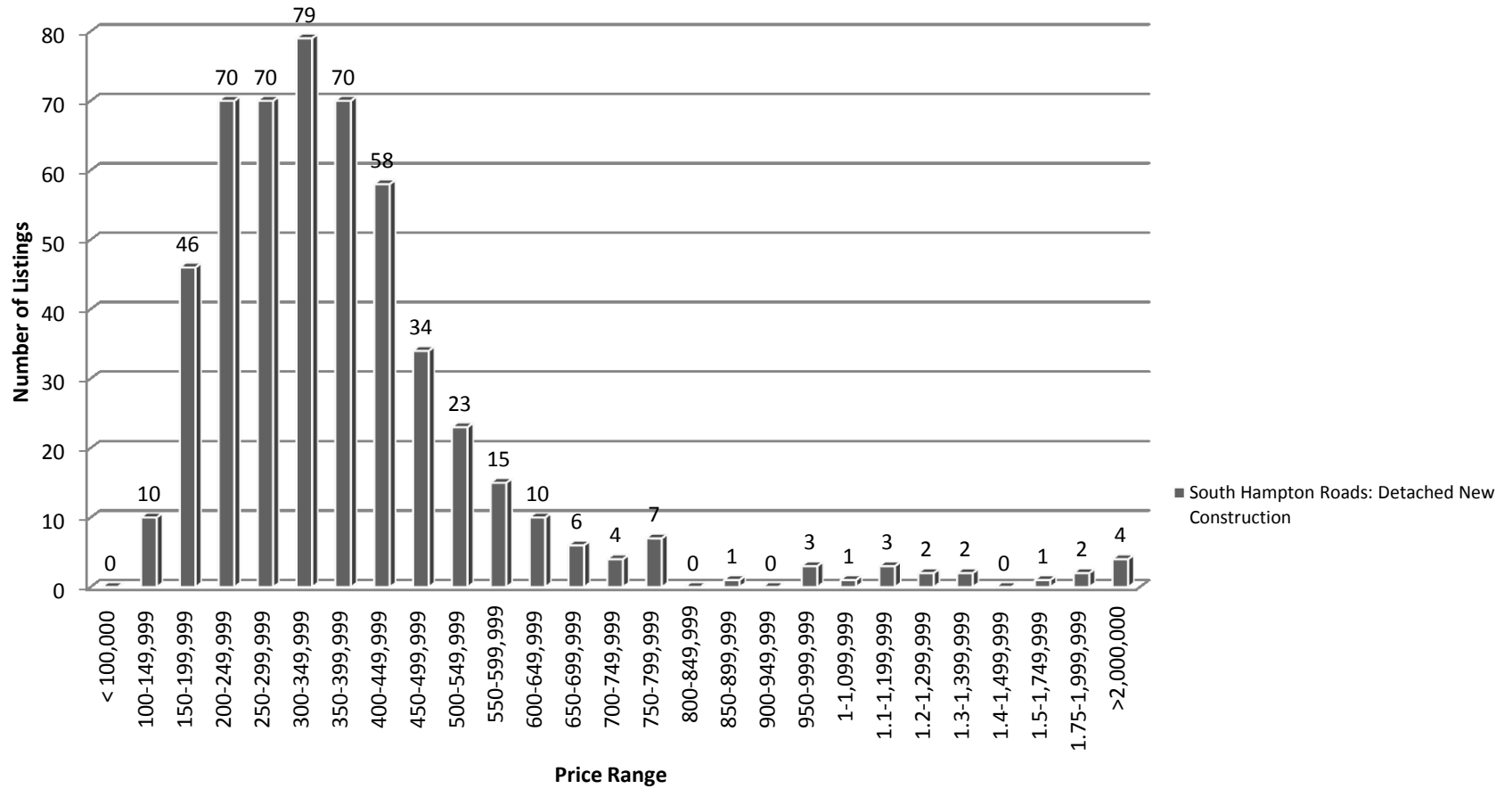
#	List Price	Jan 1 - Jan 8	Jan 9 - Jan 15	Jan 16 - Jan 22	Jan 23 - Jan 29	Jan 30 - Feb 5	Feb 6 - Feb 12	Feb 13 - Feb 19	Feb 20 - Feb 26	Feb 27 - Mar 4	Mar 5 - Mar 11	Mar 12 - Mar 18	Mar 19 - Mar 25	Mar 26 - Apr 1	Apr 2 - Apr 8	Apr 9 - Apr 15	Apr 16 - Apr 22	Apr 23 - Apr 29	Apr 30 - May 6	May 7 - May 13	May 14 - May 20	May 21 - May 27	May 28 - Jun 3	Jun 4 - Jun 10	Jun 11 - Jun 17	Jun 18 - Jun 24	Jun 25 - Jul 1	Total YTD Sales	Total YTD Avg Sales Per Week	Total YTD Absorption Per Month	Total On the Market Now	Months to Absorb Total Inven	
		1	< 100,000	10	19	16	14	14	10	15	12	20	16	15	14	16														191	14.7	63.7	295
2	100-149,999	16	10	16	21	17	18	12	17	20	20	23	14	18														222	17.1	74.0	466	6.3	
3	150-199,999	7	14	9	7	9	6	10	10	23	16	3	12	11														137	10.5	45.7	370	8.1	
4	200-249,999	4	8	3	5	5	7	4	7	3	7	10	8	9														80	6.2	26.7	218	8.2	
5	250-299,999	1	2	3	5	0	1	1	2	3	1	1	5	2														27	2.1	9.0	106	11.8	
6	300-349,999	1	0	1	2	0	1	1	2	3	1	2	1	2														17	1.3	5.7	60	10.6	
7	350-399,999	1	0	1	0	1	4	1	0	2	2	0	3	2														17	1.3	5.7	53	9.4	
8	400-449,999	0	1	1	0	0	0	0	0	2	1	3	0	0														8	0.6	2.7	24	9.0	
9	450-499,999	0	0	0	0	1	2	0	0	1	0	0	0	1														5	0.4	1.7	26	15.6	
10	500-549,999	0	0	0	0	0	0	0	0	0	0	0	0	0														1	0.1	0.3	13	NA	
11	550-599,999	0	0	1	0	1	0	0	0	0	0	0	1	0														3	0.2	1.0	15	15.0	
12	600-649,999	0	0	0	0	0	0	0	2	0	0	0	0	1														3	0.2	1.0	5	5.0	
13	650-699,999	0	0	1	0	0	0	0	0	0	1	0	0	0														2	0.2	0.7	13	19.5	
14	700-749,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	9	NA	
15	750-799,999	0	0	0	0	0	0	0	0	0	1	0	1	0														2	0.2	0.7	10	15.0	
16	800-849,999	0	0	0	0	0	0	0	0	0	1	0	0	0														1	0.1	0.3	3	9.0	
17	850-899,999	0	0	0	0	0	0	1	0	0	0	0	0	0														1	0.1	0.3	1	3.0	
18	900-949,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	1	NA	
19	950-999,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	3	NA	
20	1-1,099,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	3	NA	
21	1.1-1,199,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	0	NA	
22	1.2-1,299,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	0	NA	
23	1.3-1,399,999	0	0	0	0	0	1	0	0	0	0	0	0	0														1	0.1	0.3	1	3.0	
24	1.4-1,499,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	0	NA	
25	1.5-1,749,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	1	NA	
26	1.75-1,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	0	NA	
27	>2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0														0	0.0	0.0	0	NA	
Totals 2011:		40	54	52	54	48	50	45	52	77	67	57	59	63														718	55.2	239.3	1696		
WEW Sales 2011:		6	8	10	12	7	9	12	13	18	13	8	12	12														140	8.333	36.111	1696		
WEW Mkt Share:		15%	15%	19%	22%	15%	18%	27%	25%	23%	19%	14%	20%	19%														19%					

Data Source: REIN
Date Prepared: 4/10/12 5:00pm

Active Listings By Price Point



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